Advanced Mediator Training Series

The Extent (or Limit) of Mediator Influence to Effect Settlement

Agenda

8:30 – 8:45  Registration

8:45 – 9:15  Welcome & Introductions

9:15 – 9:45  Mediation Perspectives & Mediator Influence

9:45 – 10:45 Sources of Mediator Influence
How Your Personal and Technical Sources of Influence
Can be Used to Effect Settlement

10:45 – 11:00  Break

11:00 – 12:15  Impediments to Mediator Influence
Understanding Common Forces That Can Weaken Your
Influence to Effect Settlement

12:15 – 1:00  Lunch

1:00 – 2:30  Fundamental Skills & Mediator Influence
Executing Essential Skills for Effecting Settlement

2:30 – 2:45  Break

2:45 – 3:45  Ethical Dimensions of Mediator Influence
Ethical Boundaries That Enhance Your Ability to Effect
Settlement

3:45 – 4:00  Final Q&A and Wrap-Up

4:00  Adjourn